



Greater Madison Golf Show

March 6 - March 8, 2020 * Madison Marriott West * Middleton, WI

Exhibitor Information

Show Hours

Friday, March 6 – Noon – 5:00 pm

Saturday, March 7 – 10:00 am – 5:00 pm

Sunday, March 8 – 10:00 am – 3:00 pm

Exhibitor Booth Space - Each exhibitor will receive:

- Skirted table with satin top
- 2 chairs
- 3' pipe and drape and 8' backdrop
- 4 exhibitor badges

*All exhibitors with larger booth spaces please call the office for booth package amenities.

HELP PROMOTE THE GOLF SHOW

We highly encourage exhibitors to help with the following show promotions – poster hanging, flyer distribution, send out email blasts, add our logo to your websites and link. Simply send me an email with what you can do. We will provide all posters and flyers.

Booth Activities and Promotions

The show can only be successful if our exhibitors give attendees a reason to keep coming back each year. Our attendees have indicated that they want great deals. Here are a few ideas:

Golf Courses can pre-sell/pre-book tee-times. Offer them at great rates and offer them during your slow times. Example: 18 holes of golf with cart for \$20 (M-Thurs. before June). Other golf companies can also offer show specials...25%, 30%, 40%...off if purchased at the show. These deals or special offers that can only be found at the golf show are great reasons for attendees to feel like they got great value at the show and in turn, will keep coming back.

Sponsorship Opportunities



HOLE-IN-ONE SPONSOR (Official Show Sponsorship) – CALL FOR QUOTE

- Receive logo inclusion and/or mention in most advertising/promotions of the show
- Booth space if requested (size to be agreed upon)
- Opportunity to distribute literature in the official golf show bags
- Receive copy of the show attendee email database
- Sponsorship recognition on all email blasts
- (2) Dedicated Email Blasts regarding the sponsorship (45,000 plus golfers)
- Name recognition and company logo on the golf show website
- 100 complimentary tickets

***Because this opportunity is exclusive, we only have one Hole-In-One Sponsorship available.**

AREA SPONSORSHIPS – CALL FOR QUOTE

Areas Available: Long Putt Contest, Club Demo Area, 19th Hole Lounge

Each Sponsorship includes:

- Exclusive signage rights in the designated area/event area
- Booth space in or near the area (size to be agreed upon)
- Company name attached to area/event which will be used in each mention of that particular area/event. That name will be used in certain advertising and promotions
- Opportunity to distribute literature in the official golf show bags
- Receive copy of the show attendee email database
- (1) Dedicated Email Blast regarding the sponsorship (45,000 plus golfers)
- Company logo on the golf show website and expanded exhibitor listing
- 25 complimentary tickets to the show

EAGLE SPONSORSHIP PACKAGE - \$2,000

- 8'x10' Corner Booth
- Logo on the golf show website and expanded exhibitor listing
- Literature Distribution - One piece of literature to be stuffed into the show bags
- Copy of the show attendee email database
- Social media mention on a Facebook advertisement or boosted post
- 25 Complimentary Show Tickets

Show Bag Sponsorship – Call for Quote

Your company logo and message can be printed on the Official Madison Golf Show Bags. Each bag is handed directly to attendees at the entrance. All bag production costs are included in this package. Estimated # of bags 3,000-4,000.

Literature Distribution – Starts at \$1,000 for Simple Piece (Rate may increase for a larger piece)

Your company has the opportunity to insert one piece of literature into the Official Golf Show Bags. Each bag is handed directly to attendees at the entrance. Estimated # of bags 3,000-4,000.



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Exhibit Space Application and Contract

Company Name: _____ Phone: _____

Contact Person: _____ E-mail: _____

Website: _____ Address: _____

City: _____ State: _____ Zip: _____

Product or Services to be exhibited: _____

Booth/Package Rates

BOOTH PACKAGES	RATES
EAGLE Sponsorship (see sheet for amenities)	<input type="checkbox"/> \$2,000
8'x10' Booth Space	<input type="checkbox"/> \$650
Corner Space	<input type="checkbox"/> Add \$50
Additional 8'x10' Space	Number of extra 10x10s x \$350 = \$ _____
Special Package: 8'x10' corner booth & GS Attendee Email Database	<input type="checkbox"/> \$1,300
<i>A minimum deposit of 50% must accompany application to reserve space.</i>	<input type="checkbox"/> Only charge credit card for deposit at this time

Total \$ _____

Booth Placement – Let us know your booth placement choices and we'll try to accommodate your wishes. Due to the nature of the trade show, spaces are subject to change. List any special requests here: _____

Please list your first four location choices: 1) _____ 2) _____ 3) _____ 4) _____

INCLUDE PAYMENT with completed contract. Booth space is assigned on a first come-first serve basis.

Included with this contract are the rules and regulations which are part of this contract. Exhibitor service kits containing complete show information regarding move-in/move-out and show regulations will be emailed prior to the show to the above named individual. GMGS has the right to refuse booth space to any company at any time.

Original application must be signed and submitted to Royle, LLC by February 28th, 2020. When the application for exhibit space has been accepted by Royle, LLC this application will constitute a contract. Its terms and conditions shall include and incorporate the terms of the contract that are printed on the Rules and Regulations sheet included with the application.

Credit Card # _____ Exp. Date _____ Three Digit Code (back) _____

Zip Code Attached to the Credit Card _____ OR Check Number Enclosed _____

Exhibitor Signature _____ Title _____
(Application not valid without authorized signature)

Make Checks Payable to: Royle, LLC

Credit Cards Accepted: **Visa MasterCard**

**Return Completed Application and Payment to:
Royle, LLC – 366 E. Klubertanz Drive, Sun Prairie, WI 53590 - Fax: 866-213-4999**

GREATER MADISON GOLF SHOW COMMERCIAL EXHIBIT RULES AND REGULATIONS

Contract. Exhibitor agrees to conduct privilege granted by this contract without infringement upon the rights of others; not to handle or sell any commodity on the Exposition site other than the products or services expressly stipulated in the contract, and will confine all operations to the space and privilege as herein set out. This contract, or any part thereof, cannot be assigned or otherwise disposed of without the written endorsement of GMGS upon the face of the same. **Subletting of any part of space herein granted is not permissible.** All exhibits must be staffed during published exhibit hours. GMGS has the right to refuse booth space to any company at any time (including those golf related).

Exhibitor agrees to leave the premises and property covered by this contract in the same condition as when exhibitor took possession. Exhibitors may not conduct activity of any kind that leads to excessive congestion of aisle traffic or disturbs neighboring exhibitors. No loud speaker, amplifier, radio, mascot outside booth or other undignified methods of attracting attention are permitted, except with written permission from GMGS.

Cancellation/Release. Any paid contract that is canceled before January 1st will forfeit 50% of total booth fee. Any rental space assigned and/or contracted for, which is canceled by Exhibitor after January 1st each year will cause forfeiture of all paid moneys and fees. Further, any space assigned and not occupied by 12:00 pm the afternoon GMGS opens will cause forfeiture of all deposited moneys and fees. **No exhibit, or any part of any exhibit, may be dismantled, torn down or removed from the assigned exhibit space or Exposition site until 3:00 p.m. the last day of the Exposition, except in emergency, upon which written release must be obtained from GMGS.** All exhibitor materials must be removed by 7:00 p.m. Sunday following the show. The Exhibitor will remain responsible for all property left on the Exposition grounds, and will be held liable for any personal injury, property damage, fines and removal, storage and disposal costs caused by the abandoned property.

Sales/Handouts. Cash sales are allowed; sales are subject to the Wisconsin Consumer Act, Wisconsin States. Section 423, including notice requirements of a consumers three day right to cancel. This applies to any sale of cash or contract that is consummated at the show. Written permission must be obtained to sell any item featuring the words "Greater Madison Golf Show" or its logo or any service mark. Food and beverage sales must be approved by GMGS and Madison Marriott West. No items may be sold by a competitive bid process (auction) without written consent from GMGS. No solicitation of any kind is allowed outside of paid exhibit space. No helium balloons, adhesive stickers, or potentially dangerous or nuisance items may be handed out. No taping or gluing to any building surface.

Exhibit Size/Location. All exhibits must be contained within rented space. In-line, non-perimeter booths may have nothing be higher than 8 feet. In most indoor locations, nothing may be higher than 48" if it is within three feet of the aisle so as to not block the view of neighboring exhibits. Written permission is needed for any deviation. GMGS reserves the right to relocate any exhibitor before and/or during the show.

Liability. GMGS is not liable for loss or damage to any exhibitor or property of the exhibitor due to fire, tornado, weather conditions, water from any source, or other causes. The Exhibitor warrants that they have in effect and shall maintain for the period of the agreement for the mutual benefit of both parties a policy of general public liability insurance, against claims for personal injury or death or damage to property occurring upon, in or about the herein rented premises, in limits of not less than \$500,000 per occurrence/\$500,000 per aggregate bodily injury and \$250,000 per occurrence/\$250,000 per aggregate property damage. A certificate of insurance carried by the exhibitor will be submitted. Exhibitor agrees to indemnify and hold harmless from any loss, damage or expense of whatever nature on account of claims for damage to persons or property caused wholly or partially by Exhibitor, or employees of Exhibitor, agents, subcontractors or volunteers, in connection with the leasing of the space described in this contract. Exhibitors are responsible for loss or liability from theft, fire, storm damage, or vandalism for the display, materials, and exhibit.

Services/Fire. Due diligence must be exercised to prevent fire, accidents or other damage. This includes no generators, open flames or smoking in any building and using no combustibles in display materials. Any display vehicles must have battery disconnected and gas tank locked or taped shut.

Termination/Penalties. Greater Madison Golf Show and Royle, LLC reserves the right to terminate lease due to natural disasters, fire, inappropriate exhibits, policy changes or any other reason deemed necessary. Noncompliant or disruptive exhibitors, as determined by GMGS, may be moved, evicted, barred from future shows and/or other action deemed appropriate for the violation. GMGS reserves the right to retain any pre-paid sums, seek damages in court as well as interest on delinquent accounts, costs of collection and attorney fees.